


PERSONAL INFORMATION	Francesca Berneri
	
Current Address	Via Isonzo 30, 20097 San Donato Milanese (MI), Italy
Mobile Phone	+39 3892693282
Mail	francesca.berneri@gmail.com
Skype	Francesca Berneri - francescab23031990
Date of Birth	23rd March 1990
Nationality	Italy

PROFESSIONAL EXPERIENCE	
1st March 2015 - current position	MOL GROUP ITALY - Panta SpA (Milan, Italy): business office and sales office: - preparation of business proposals; - data analysis; - redaction and control of business contracts; - clients management - October 2016: MGI Energy Management Development Program: definition of development goals for the next three years, creation of new models of business contracts, creation of marketing campaigns directed to schools and sport societies, implementation on the Web and on the social medias, definition of foreign development
1st May 2015 - 31st October 2015	Confindustria (Italian Industrial Federation): international relations and press office at FederUnacoma (Bologna, Italy) with participation in Expo Milan 2015 and in Agri Levante 2015 (Bari, Italy): - organization of B2Bs between Italian and foreign companies; - event organization; - data analysis and production of papers, reports, articles and press releases for the Federation's magazine(MachineryWorld)
5th March 2015 - 10th April 2015	CSAmed Srl (Cremona, Italy): international relations, communication and event management
October 2012 - June 2013	Pavia University, Italy: English tutor
March 2011 - May 2011	Cares Scrl – Osservatorio di Pavia, Italy: internship in the Research and Development Area
May 2009	Antonio Stradivari Foundation, Cremona (Italy): cooperation for the exhibition “Cremona 1730 – 1750: nell’Olimpo della Liuteria”

EDUCATION AND TRAINING	
25th June 2015	Master MBA in Enterprise and Management - Il Sole24Ore Business School
23rd February 2015	IUSS Master Degree (Pavia, Italy), Social Sciences Department, A++ Prof. Sandro Bordone, Prof. Luigi Orsenigo
21st July 2014	Master Degree in International Relations, Political Sciences

	Department, Pavia University (Italy), 110 cum laude Prof. Axel Berkofsky, Prof. Giuseppe Iannini
9th February 2014 - 14th May 2014	Researching at Institut d'Études Politiques, Bordeaux, FR
30th July 2013 - 30th August 2013	Researching at Beijing Language and Culture University, Beijing, RPC
15th October 2012	Bachelor's Degree in Political Sciences and International Relationships, Pavia University (Italy), 110 cum laude Prof. Sandro Bordone
19th August 2012 - 2nd September 2012	Researching at St. John's College and Cambridge University, UK
17th June 2012 - 19th June 2012	Researching with the IUSS Master in Cooperation and Development at ECHO, IOM and European Parliament in Bruxelles, BG
October 2009 - July 2014	Student at Pavia University, Italy
October 2009 - July 2014	Student at Ghislieri College (Pavia), Italy
October 2009 - July 2014	Student at IUSS (Pavia), Italy
10th July 2009	Linguistic Diploma at Liceo Ginnasio Statale D. Manin (Cremona, Italy), 100/100

LANGUAGE SKILLS	
Mothertongue	Italian
English	Comprehension (Listening and Reading): C1 Speaking (Interaction and Oral Production): C1 Writing: C1 First Certificate in English (Cambridge ESOL Level 1), Grade A
French	Comprehension (Listening and Reading): C1 Speaking (Interaction and Oral Production): C1 Writing: C1 Delf Niveau B2, score 88,50/100
Spanish	Comprehension (Listening and Reading): C1 Speaking (Interaction and Oral Production): C1 Writing: C1 Dele Nivel B2, score 90/100
Mandarin Chinese	Comprehension (Listening and Reading): B2 Speaking (Interaction and Oral Production): B2 Writing: B2

COMMUNICATION SKILLS	Good relational skills developed during my various experiences abroad and while managing commercial partners.
ORGANIZATIONAL SKILLS	Good organizational skills developed during the coordination of Chinese students for the Tandem project at Pavia University in 2011, during the B2Bs organization for Confindustria and while managing commercial partners for Panta SpA.
PROFESSIONAL SKILLS	Data analysis, media monitoring and event acquired in Panta SpA and in Cares Scrl. B2Bs organization and management developed in Confindustria.
I.T. SKILLS	Excellent knowledge of Microsoft Office, the Web browser, WordPress and AS400. Good knowledge of LaTeX.
OTHER SKILLS	Good photographic skills. Participation in "Seeing through Photographs" - MoMA 2016 (https://www.coursera.org/account/accomplishments/certificate/5RHVKNHY5PWF); Participation in the exhibition "Italian Liberty" and "The World Art Nouveau" in 2015; Participation in the exhibition "Io Amo Cremona" in

	<p>2015; Participation in the photographic section of the Web page "Cremona com'era".</p> <p>Good writing skills, developed during the cooperation with various on-line magazines.</p> <p>Good cinematographic knowledge, developed thanks to the cooperation with the website TheMacguffin.it.</p> <p>Participating at a theatre workshop at Ghislieri College during 2013, playing Queneau's "Exercices de Style".</p>
DRIVING LICENCE	B
	I am available to travel and transfers

FURTHER INFORMATION	
Publications	<ul style="list-style-type: none"> - IUSS degree published on China Files on 2nd February 2015 (www.china-files.com/it/link/45001/sinologie-larte-contemporanea-cinese) - Bachelor's degree published on China Files on 13th January 2014 (http://china-files.com/it/link/35328/sinologie-le-parole-proibite) - Cooperation with Il Caffé Geopolitico (http://www.ilcaffegeopolitico.org/) - Cooperation with China Files (www.china-files.com) - Cooperation with Machinery World (http://www.mondomacchina.it/it/index.php) - Cooperation with TheMacguffin.it (http://www.themacguffin.it/) - Cooperation with Lhub.it (http://www.lhubonline.it/)
Awards	<ul style="list-style-type: none"> - Mina and Emilio Zanoni Award (Cremona, 2013) - IRSE Centro Cultura Pordenone Award for the Contest "Europa e Giovani 2012" - Mina and Emilio Zanoni Award (Cremona, 2012) - Manin Award 2010 (Liceo Ginnasio Statale D. Manin, Cremona) - Erasmo Award 2010 (Liceo Ginnasio Statale D. Manin, Cremona)
Groups and Associations	<ul style="list-style-type: none"> - Member of FAI (Italian Environment Found) since March 2015 - Volunteer for Italian Touring Club since January 2015 - Member of Scout Group Cremona 3 from September 1998 to July 2006
Seminar	- 13th April 2015 - 24th April 2015: Confindustria per i Giovani - LUISS Guido Carli (Rome, Italy)